







# Communication

## **OBC Bulletin #15, July 24, 2006**

343 Sansome St. • San Francisco, CA 94104 • 1-800-366-9378 • [www.westcoastlife.com](http://www.westcoastlife.com)

### **WinFlex Update**

Desktop users of WinFlex software may run an Internet update on **7/24/06** to quote the Focus Term Series. Update will be WinFlex version **6.54.03** and company version **6.06.26**.

WinFlex Web users require no action.

Remember! WinFlex web is very convenient to use. The program is automatically updated and takes up no room on your computer hard drive. It is easy to register and it is **FREE!**

### **Materials**

Electronic versions of below materials will be available for download at [www.westcoastlife.com](http://www.westcoastlife.com) on **7/24/06** and will be available in the warehouse by **8/10/06**. **Please make sure your version has a 7/24/06 date.**

- Focus Term Series Rate Book (M-0027, 7/24/06) agent use – **electronic version available 7/24/06**
- Product Summary Guide (A-1002, 7/24/06) agent use – **electronic version available 7/24/06**

***\* Note that all other Focus materials not listed above are current.***

Go to the “Rate Book and Product Info” section in the Agent Center of [www.westcoastlife.com](http://www.westcoastlife.com) to download. To order hard copies, go to “Order Supplies” in the Agent Center of [www.westcoastlife.com](http://www.westcoastlife.com) to place your orders.

For more information, contact Marketing at:

800-366-9378, Option 2, then Option 5 (San Francisco)  
or  
877-778-3500 (Michigan)

**REMEMBER! We encourage you to contact your Regional Assistant Vice President for assistance by calling 800-366-9378 and the following extension:**

**Nancy Atchison x4594**  
**Tess Grace x8117**  
**Pete Chrisos x8118**  
**Jamie Ferguson x8280**  
**John Todaro (cell) 818-703-3976**

Policy form #051131700 is a level death benefit term policy to age 100 issued by West Coast Life Insurance Company (Omaha, NE). Premiums increase annually after initial guaranteed premium period. Exclusions and limitations may apply. Read Focus Term Series<sup>SM</sup> policy contracts for full description of terms, conditions and benefits. Products, product features and riders may vary and are not available in all states. Subject to underwriting. Up to 2 year contestable and suicide period. Benefits adjusted for misstatements of age or sex.