

GAIN Overview

**GENERAL
AGENTS
INSURANCE
NETWORK**

GAIN the Freedom to
Sell The Best and Earn The Most!

Mission Statement

“We are committed to contribute to the business needs of life and health insurance agents by offering them efficient service, dependable business tools, accurate and timely information about insurance companies, competitive insurance products and competitive compensation.”

Visit our resourceful website, www.gain1776.com, to increase your business.

Why Choose GAIN?

GAIN Full Back Office Support

- Live person answers your calls during business hours
- Paperless office with imaging systems, the latest technology and tools
- Run illustrations and customized presentations
- Preliminary offers on impaired risk clients
- Weekly emails with sales ideas, product information, and educational material
- Case preparation, including cover letters
- Prospecting letters, concept presentations and client seminars
- Online status reports 24/7
- Follow-up with insurance companies till you are paid
- Track commissions for you and pay you a bonus
- Customized product advertisements and Brainsharks
- Policy review of existing clients
- Regular company updates and news
- Agent training seminars to increase your sales
- Agent friendly website with 24/7 term quote engine and forms, and more
- Toll free phone and fax, fax to email and emails for faster communication
- Jumbo case design and much more...

More Reasons To Choose GAIN...

Access to a Panel of Experts for consultation on

- Buy Sell policies
- Key Man policies
- Estate Planning
- Use of insurance in Retirement Planning
- Pension Maximization illustrations
- Estate Maximization illustrations
- Split Annuities
- Wealth Transfer
- Jumbo case design

Bottom line: You ask a question and we will get you the answer.



GAIN Bonus

GAIN Core Carriers are American General, AXA, Banner, Lincoln Financial, Symetra & West Coast Life.

BONUS Calculation Grid

Commissions with Core Carriers	Bonus on GAIN's Core Carrier Street Level Commissions (SLC)
\$0 --\$7,500	10%
\$7,501 --\$15,000	15%
\$15,001 --\$30,000	17.5%
\$30,001 --\$75,000	20%
\$75,001 --\$100,000	22.5%
\$100,001 PLUS	25%

Refer to our GAIN Bonus Agreement for details and guidelines.
Agent/s must sign a copy of the bonus agreement to receive bonuses.



GAIN Rewards



Win a trip for 2 to San Diego, CA in 2012!

Qualification Tiers

- **\$10,000** in earned commission for **airfare**
- **\$15,000** in earned commission for **2 nights**
- **\$17,500** in earned commission for **3 nights**
- **\$20,000** in earned commission for **4 nights**

Guidelines

- Based on commissions from our core carriers: American General, AXA, Banner, Lincoln Financial, Symetra & West Coast Life
- Earn \$ of “as earned” commissions on life cases
- Cases submitted and paid between January 1, 2011 to December 31, 2011
- No cash in lieu of trips
- Trips are either taken or lost at the time it is being offered



GAIN Lead Reimbursement

GAIN the Freedom to choose the lead company of your choice.

- The number of leads and the criteria for selection that complements your area of focus.
- Work on the leads at your pace and with your inimitable style.
- Write at least \$5,000 life commissions with any one of our insurance carriers during any quarter to qualify for reimbursement.
- Send in a copy of the lead list purchased and payment receipt.
- Receive a check for 50%* of the cost of the leads within a week if the case is placed and paid.

*Reimbursements will be at 50% of the cost of the lead to a maximum of \$15 per lead.

Maximum reimbursement per

agent per calendar year is \$3,000. A minimum of 10% placement is required (example: at least 10 cases need to be

placed from a lead list of 100) to participate in the reimbursement program.

Refer to our GAIN Lead Reimbursement for details and guidelines

Keep it rolling...

Invest reimbursed dollars into purchasing new leads...



Refer An Agent Bonus

We believe that the best gift of friendship is to share information and resources that count!
Let your friend/s get the benefit of doing business with GAIN.

REFER an AGENT BONUS 2010

- You will be Rewarded-\$500 per agent**
- Just fill this form and fax to 877-847-6426 or email vgrogan@gain1776.com and we will do the rest!

Agent Name (Please Print): _____

Address (City State & Zip): _____

Phone Number: _____

Email Address: _____

Your Name (Please Print): _____

Signature and Date: _____

- ** You will be sent a check for \$100 for the first placed case by the referred agent, \$150 for the second placed case and \$250 for the third placed case with any of our carriers.
- ** Referred agent will be appointed at street level commissions directly with insurance carrier and eligible for agency bonus programs.
- ** Not available for agencies/sub-agents.



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